
INZ Tourism & Hospitality Data and Insights

January 2018

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Work and Residence Visas: Key Occupations

Chefs

	Visa	Jan-17		Jan-18		YOY decided
		# decided	% approved	# decided	% approved	% change
work visa	Essential skills	194	81	170	85	-12%
	Post study employer assisted	32	94	39	95	+22%
	Variation of conditions	58	88	103	89	+78%
	Long term skill shortage	26	81	32	72	+23%
	Approved in principle	4	25	3	100	-25%
	TOTAL:	314	83	347	86	+11%
residence visa	Skilled migrant	51	86	34	85	-33%

Café/restaurant managers

	Visa	Jan-17		Jan-18		YOY decided
		# decided	% approved	# decided	% approved	% change
work visa	Essential skills	88	88	68	88	-23
	Post study employer assisted	31	87	33	91	+6
	Variation of conditions	35	91	40	85	+14
	TOTAL:	154	88	141	88	-8
residence visa	Skilled migrant	29	72	43	79	+48

Cooks

	Visa	Jan-17		Jan-18		YOY decided
		# decided	% approved	# decided	% approved	% change
work visa	Essential skills	40	90	50	80	+25
	Post study employer assisted	2	100	4	100	+100
	Variation of conditions	6	67	9	78	+50
	Approved in principle	3	67	7	57	+133
	TOTAL:	51	86	70	55	+37
residence visa	Skilled migrant	7	86	3	100	-57

Key Insights

- **Chefs:** drop in Essential Skills applications offset by strong increases in other work visa types (particularly Variation of Conditions visas). Large reduction in the number of Skilled Migrant residence visa applications.
- **Café and Restaurant Managers:** similar work visa trend to Chefs. Total applications down compared to last year. Skilled Migrant application volumes and approval rates up.
- **Cooks:** continued strong growth in Essential Skills application volumes, although approval rates down. Volume of Skilled Migrant application remains low while Approved in Principle rates are up.

Work and Residence Visas: Key Occupations

Key Insights

Hotel service managers

		Jan-17		Jan-18		YOY decided
	Visa	# decided	% approved	# decided	% approved	% change
work visa	Essential skills	18	89	16	88	-11
	Post study employer assisted	4	100	5	100	+25
	Variation of conditions	3	100	6	100	+100
	TOTAL:	25	92	27	93	+8
residence visa	Skilled migrant	3	67	22	100	+633

Hotel/Motel managers

		Jan-17		Jan-18		YOY decided
	Visa	# decided	% approved	# decided	% approved	% change
work visa	Essential skills	9	89	11	82	+22
	Post study employer assisted	4	100	3	100	-25
	Variation of conditions	4	100	4	100	--
	TOTAL:	17	94	18	89	+6
residence visa	Skilled migrant	3	100	5	80	+67

Retail supervisors

		Jan-17		Jan-18		YOY decided
	Visa	# decided	% approved	# decided	% approved	% change
work visa	Essential skills	83	93	102	88	+23
	Post study employer assisted	24	96	30	80	+25
	Variation of conditions	29	100	29	90	--
	Approved in principle	1	100	1	100	--
	TOTAL:	137	95	162	90	+18

- **Hotel Service Managers:** work visa volumes remain steady with an increase in variation of conditions visas. A very large increase in number of Skilled Migrant residence visa applications and approval rates.
- **Hotel/Motel Managers:** slight increase in Essential Skills applications but a drop in approval rates. Skilled Migrant application numbers remain low.
- **Retail Supervisors:** increase in volumes for Essential Skills and Post Study Employer Assisted visa applications, however a drop in approval rates for both. Variation of Conditions and Approved in Principle applications remain the same with high approval rates.

THEMES

Work visas

- Overall, work visa application volumes have been consistent with previous months, with a slight drop in approval rates:
- **Essential Skills** *stronger* for: *Cooks, Retail Supervisors and Hotel/Motel Managers*
- Essential Skills *weaker* for: *Chefs, Café/Restaurant Managers, Hotel Service Managers*
- **Post Study Employer Assisted** *stronger* for: *ALL* (excluding Hotel/Motel Managers)
- **Variation of Conditions** *stronger* for: *ALL*, with large increases (excluding Hotel/Motel managers, Retail Supervisors)
- **Long Term Skill Shortage** is only available for Chefs and is up 23% YoY.
- **Approved in Principle** is rarely used.

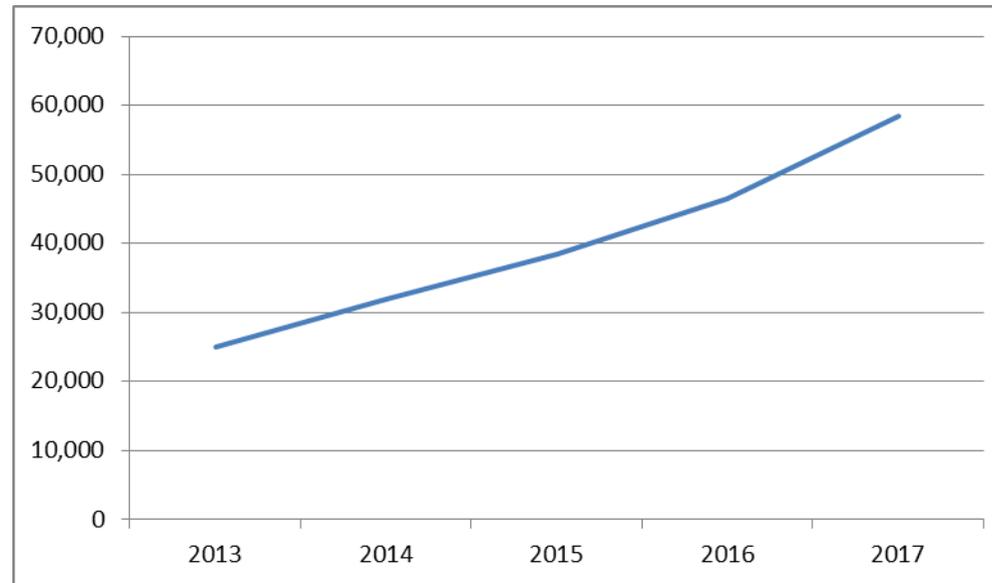
Residence visas

- Relatively strong YoY performance in terms of application volumes re-Skilled Migrant category, particularly for Hotel Service Managers. Chefs and Cooks both have large reductions in application volumes.

Spotlight on...

India

India Visitor Visas approved over the last five years
(year end December)



2013		2014		2015		2016		2017	
Approved	% Approved								
25,052	93%	31,941	94%	38,502	92%	46,520	90%	58,504	91%

Key insights

- Approved visitor visas for Indian nationals have more than doubled over the last five years (25,052 in 2013 to 58,504 in 2017)
- Approval rates have been consistent

Spotlight on India

Indian Arrivals – trend over the past five years (year end December)

	2013	2014	2015	2016	2017
Total visitor arrivals	30,976	37,392	46,000	52,016	61,440
Travel purpose					
Holiday	14,688	17,280	22,224	25,856	28,800
Visiting friends & relatives	9,008	11,248	13,328	15,888	20,496
Business	2,112	2,080	2,512	2,416	2,608
Education	1,056	1,712	1,856	1,168	1,136
Conferences & conventions	640	624	784	880	1,072
Age group (years)					
Under 15	1,984	2,448	2,448	2,928	3,760
15–24	3,664	5,120	5,792	5,296	5,152
25–34	7,584	9,344	11,936	12,544	14,496
35–44	4,240	4,320	5,680	6,160	7,168
45–54	5,216	5,632	6,656	8,272	9,536
55–64	5,712	6,736	9,072	10,848	13,760
65+	2,576	3,792	4,416	5,968	7,568
Length of stay (days)					
1–3	1,792	2,064	2,592	2,608	2,864
4–7	6,976	6,704	8,112	8,144	9,888
8–14	8,560	11,232	14,544	17,616	18,928
15–21	3,488	3,536	5,168	5,568	7,056
22 and over	10,160	13,856	15,584	18,080	22,704
Median	12.7	13.5	12.9	13.4	14.1

Key Insights

- Over the last five years the number of Indian national arrivals has doubled from approximately 30,000 to 60,000
- There has been particularly strong growth in visitor arrivals over the last 12 months
- In 2017 the main driver for growth was VFR (+4,500) with people travelling for holiday purposes increasing by 3,000
- The main age groups are the 25-34 years and 55-64 years
- The median length of stay has also gradually increased to 14.1 days as of December 2017

Working Holiday Visa

	Month of January 2018	% change	Year to January 2018	% change
Germany	904	-13%	14,095	-10%
United Kingdom	1,376	-6%	13,772	-2%
France	1,047	+1%	10,123	-2%
United States	592	+8%	5,173	+3%
Canada	292	-13%	3,202	+10%
Korea	0	--	3,119	+9%
Japan	252	+2%	2,589	-7%
Italy	255	+18%	2,139	+4%
Ireland	172	-3%	1,758	-1%
Netherlands	187	+2%	1,642	-2%
Other	1,643	+132%	16,261	+12%
Total	6,720	+13%	73,873	NC

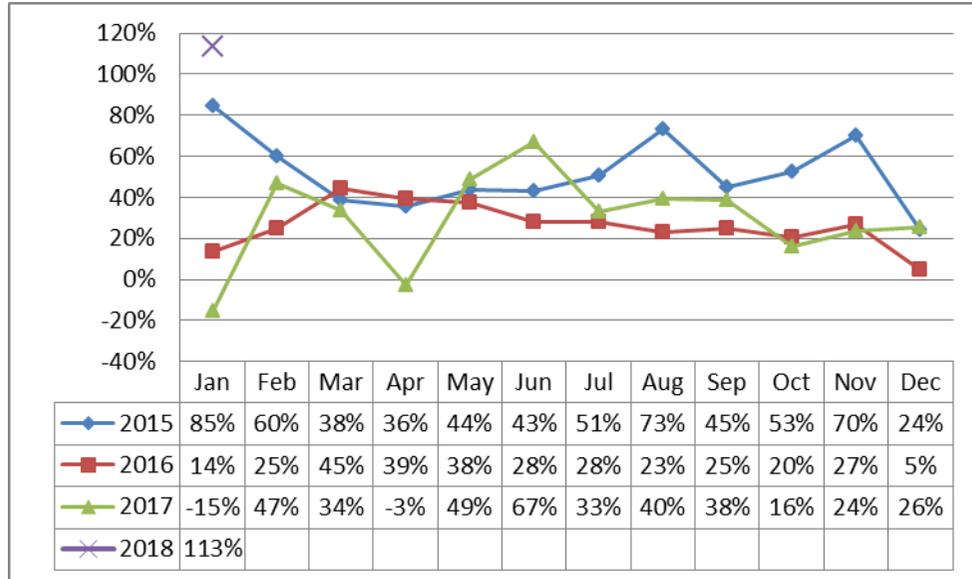
Key Insights

- No change in the number of WHV applicants YTD (however, up 13% for the month of January 2018).
- Increase in WHV applications for *United States* and *Italy* and strong increases for *Canada* and *Korea* markets
- Large increase in *Other* is due to a system fault in the Malaysia scheme during the month of January 2017 (re-opened in February 2017, so we will see a decrease in that space next month).
- Significant drop for *Germany* and *Japan* markets in particular.

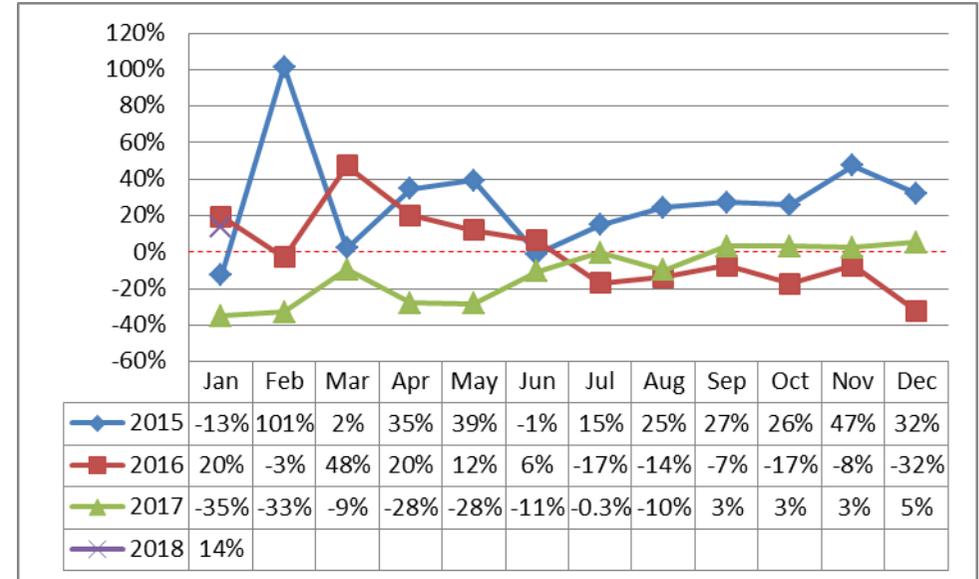
China Visitor Visa

For month of January

January											
	2014	%	2015	%	2016	%	2017	%	2018	%	% change 17 vs 18
General Visitor Visa	9,396	32	17,369	50	19,761	48	16,767	55	35,771	70	+113%
ADS	20,150	68	17,615	50	21,066	52	13,740	45	15,648	30	+14%
TOTAL	29,546		34,984		40,827		30,507		51,419		+69%



Graph 1: approved GVV people – YOY monthly percentage change 2015 to 2018



Graph 2: approved ADS people – YOY monthly percentage change 2015 to 2018

Key insights

- Extremely strong growth (in absolute and percentage terms) for **General Visitor Visas** in January, with a **113% YOY** increase. This is the strongest growth we have seen in the last five years.
- ADS** remains weak with a slight YOY increase.
- Stats NZ's visitor arrivals report for January 2018 is not yet available. However, according to Stats NZ's provisional data there was a **35% YOY** decrease in the number of Chinese visitors to NZ for the 4-week period ending 28 January 2018. This significant reduction is likely due to the earlier timing of Chinese New Year in 2017.

Glossary of terms – work visa categories

- [Essential skills work visa](#)
 - The Essential Skills category is a temporary work visa category designed to allow employers to recruit overseas workers where shortages mean that no suitable New Zealanders are available or trainable. The length of the visa depends on whether the job is lower-skilled, mid-skilled or higher-skilled.
- [Post study – employer assisted visa](#)
 - This visa is for recent graduates who have successfully completed their qualification in New Zealand. To apply, the candidate needs to have an offer of full-time work in the same area as their qualification. If granted this visa, it may provide a pathway to later apply for residence under NZ's Skilled Migrant Category.
- [Variation of conditions visa](#)
 - Temporary visas such as work, student or visitor visas are granted with conditions telling the candidate what they are allowed to do while on the visa. These conditions can be things like working in a particular job or studying at a particular education provider. If the visa conditions no longer match their circumstances, the migrant may apply to change their conditions. This is called a variation of conditions. However, in some situations, a new visa may need to be applied for instead.
- [Long term skill shortage visa](#)
 - This visa offers a pathway to New Zealand residence. To apply, the candidate will need to have the specified work experience, qualifications and occupational registration to work in an occupation on NZ's Long Term Skill Shortage List, and an offer for work in that occupation. If the migrant continues working in that occupation in New Zealand for 2 years, they can apply for residence.
- [Approved in principle](#)
 - Being approved in principle means an employer can hire multiple migrant workers without repeating the labour market test. Employers can employ as many migrants as approved in their approval in principle. Employers can employ migrants for between 12 months and 5 years, depending on skill level, making recruitment planning easier.